

Are you a **Business Owner** wanting to increase your **BDM's productivity**?

Or a **BDM** that struggles to remain on track and needs to be held accountable?

In this 6 week acceleration program, we take the time to educate the BDMs on how a profitable department is run, the type of income producing activities they need to implement and as part of our coaching program.

We take them on a journey and teach them the areas they should focus on to have consistent referrals and how to become an Investment Property Specialist.

Our past challengers confirmed having a mentor ask you the right questions and provide accountability, gave them the push they needed to make it past the action phase and create positive daily rituals.

DOES THIS SOUND FAMILIAR?

"I never have time"

"I just want to prospect and make my calls"

"I'm getting pulled back into the PM Department"

"I just want to achieve my rent roll growth targets"

"I'm in fear of being told no or I'm just not interested"

Most of these comments come from not having an established routine and the wrong mindset.

So, don't let fear or negativity hold you back and sign up for our 6 week program today!

This Coaching Program is for people who want:

- ▶ More confidence, focus and direction
- ▶ Better perspective on the role of BDM
- ▶ Increase in rent roll growth productivity levels
- ▶ Encouragement to change negative behaviours
- ▶ Resources to help prioritise the income producing activities that will take them to the next level

This Coaching Program includes:

- ▶ **6 Week Accountability Plan**
(This template will guide you through the role of BDM in a step by step process. It is designed to take new and experienced BDM's on a journey and help them refine what they do daily)
- ▶ **1 x weekly call over the 6 week period**
(pre-booked appointment with mentor to ensure you are on track and help accountable)
- ▶ **Unlimited access and support during the 6 weeks**
- ▶ **Access to our members area and resource library** to give you a taste of our ongoing membership
- ▶ **Copy of our Book and Training DVD "Real Estate Business Development - Grow Your Rent Roll" valued at \$147**

Total Investment:

Upfront \$850.00 (Saving of \$50 AUD)

OR

Weekly payment of \$150.00 AUD

(Must be paid prior to commencement and will continue each week as part of the duration of the course)

You can start at any time and select your preferred day for your 6 coaching calls.



BDM Academy

Tara Bradbury (Director)

tara@bdmacademy.com.au | 0402 033 299

BDM Academy 6 Week Rent Roll Growth Action Plan Challenge

NAME			
COMPANY		TITLE	
PREFERRED DAY FOR COACHING CALL		START DATE	
PHONE		MOBILE	
EMAIL			

Upfront and Payment Plan Rates

6 WEEK PROGRAM PAYMENT UPFRONT RATE	<input type="checkbox"/>	\$850.00 AUD (Saving of \$50.00 AUD)
6 WEEK PROGRAM WEEKLY PAYMENT	<input type="checkbox"/>	\$150.00 AUD (Must be paid prior to commencement)
WEEKLY PAYMENT	<input type="checkbox"/>	\$150.00 AUD (Week 1)
WEEKLY PAYMENT	<input type="checkbox"/>	\$150.00 AUD (Week 2)
WEEKLY PAYMENT	<input type="checkbox"/>	\$150.00 AUD (Week 3)
WEEKLY PAYMENT	<input type="checkbox"/>	\$150.00 AUD (Week 4)
WEEKLY PAYMENT	<input type="checkbox"/>	\$150.00 AUD (Week 5)

Payment Options

<input type="checkbox"/> I'm a BDM Academy Member, please charge my account				
<input type="checkbox"/> Visa*	<input type="checkbox"/> MasterCard*	<input type="checkbox"/> Cheque**	<input type="checkbox"/> Deposit *** BSB: 084 447 A/C: 73 755 5756	
Name on Card			Card Number	
Expiry / /	CCV	Signature		
<p>Please return the completed form to: Scan and email: tara@bdfmacademy.com.au OR Post: BDM Academy, PO Box 107 Hervey Bay QLD 4655</p> <p><small>*1.5% surcharge on credit card payments will apply **If you are paying by cheque, please make your cheque payable to BDM Academy Pty Ltd. ***If you are paying by Deposit, please make sure you email accounts@bdfmacademy.com.au a copy of your remittance with the registration form.</small></p>				